

AIA Santa Fe
Statement of Financial Position

As of December 31, 2020

	Dec 31, 20
ASSETS	
Current Assets	
Checking/Savings	
10000 · Wells Fargo Bank	4,039.17
10100 · First National 1870	66,174.11
12000 · PayPal	232.54
12500 · NM B + T	2,003.15
Total Checking/Savings	72,448.97
Other Current Assets	
12200 · Prepaid Insurance	2,451.04
12340 · Prepaid Database	162.50
Total Other Current Assets	2,613.54
Total Current Assets	75,062.51
Fixed Assets	
15000 · Leasehold Improvements	
15100 · 444 Galisteo Street	12,575.09
15200 · Accumulated Amortization	-12,575.09
Total 15000 · Leasehold Improvements	0.00
Total Fixed Assets	0.00
Other Assets	
17000 · 444 Prepaid Rent	1,311.16
18700 · 444 Security Deposit	500.00
Total Other Assets	1,811.16
TOTAL ASSETS	76,873.67
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 · Accounts Payable	1,180.67
Total Accounts Payable	1,180.67
Other Current Liabilities	
22100 · Prepaid Lunch Fees	2,345.00
22500 · Awards + Honors Sponsorships	3,000.00
Total Other Current Liabilities	5,345.00
Total Current Liabilities	6,525.67
Total Liabilities	6,525.67
Equity	
31500 · Temp. Restricted Net Assets	134.42
32000 · Unrestricted Net Assets	57,527.81
Net Income	12,685.77
Total Equity	70,348.00
TOTAL LIABILITIES & EQUITY	76,873.67

AIA Santa Fe
Statement of Activities Budget vs. Actual

January through December 2020

	Jan - Dec 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
43400 · Dues				
43410 · Regular Member Dues	18,235.67	16,878.00	1,357.67	108.0%
43430 · Associate Member Dues	1,520.00	1,554.00	-34.00	97.8%
43460 · Allied Individual Member Dues	300.00	750.00	-450.00	40.0%
43400 · Dues - Other	0.00	0.00	0.00	0.0%
Total 43400 · Dues	20,055.67	19,182.00	873.67	104.6%
43431 · Allied Partners				
43440 · Allied Partners - Gold	11,000.00	7,000.00	4,000.00	157.1%
43445 · Allied Partners - Silver	5,250.00	7,500.00	-2,250.00	70.0%
43450 · Allied Partners -Bronze	3,200.00	6,000.00	-2,800.00	53.3%
Total 43431 · Allied Partners	19,450.00	20,500.00	-1,050.00	94.9%
45000 · Investments				
45030 · Interest	664.29			
Total 45000 · Investments	664.29			
46400 · Other Types of Income				
46410 · Miscellaneous Revenue	1,066.42			
46420 · AIA National Distribution	4,157.22	4,379.00	-221.78	94.9%
46430 · Facility Rental	4,800.00	4,800.00	0.00	100.0%
46440 · Associate Fund	750.00	1,500.00	-750.00	50.0%
Total 46400 · Other Types of Income	10,773.64	10,679.00	94.64	100.9%
47200 · Lunch Income				
47210 · Luncheon Fees	3,703.50	19,150.00	-15,446.50	19.3%
47230 · Lunch Sponsors	2,890.00	3,250.00	-360.00	88.9%
Total 47200 · Lunch Income	6,593.50	22,400.00	-15,806.50	29.4%
47300 · AIA Events				
47320 · Design Awards + Honors				
473201 · Design Fees	1,725.00	1,500.00	225.00	115.0%
473202 · Ticket Sales	0.00	5,625.00	-5,625.00	0.0%
473203 · Sponsorships	3,650.00	7,100.00	-3,450.00	51.4%
Total 47320 · Design Awards + Honors	5,375.00	14,225.00	-8,850.00	37.8%
47340 · Summer Party	0.00	3,018.00	-3,018.00	0.0%
Total 47300 · AIA Events	5,375.00	17,243.00	-11,868.00	31.2%
47400 · AIA Grants				
47410 · Scholarship Grant	1,000.00	1,000.00	0.00	100.0%
47440 · CACE Annual Meeting	0.00	1,000.00	-1,000.00	0.0%
Total 47400 · AIA Grants	1,000.00	2,000.00	-1,000.00	50.0%
Total Income	63,912.10	92,004.00	-28,091.90	69.5%
Gross Profit	63,912.10	92,004.00	-28,091.90	69.5%
Expense				
60300 · Meetings, Events & Lectures				
60310 · Lunch Meeting Costs	5,581.17	21,338.00	-15,756.83	26.2%
60320 · Executive Committee	95.70	125.00	-29.30	76.6%
60330 · Summer Party	0.00	3,018.00	-3,018.00	0.0%
60340 · Design Awards and Honors				
60341 · Facility	0.00	10,850.00	-10,850.00	0.0%
60342 · Jury	700.00	1,450.00	-750.00	48.3%
60343 · Other Expenses	28.90	160.00	-131.10	18.1%
60344 · Photography	0.00	200.00	-200.00	0.0%
60345 · Entertainment	0.00	600.00	-600.00	0.0%
Total 60340 · Design Awards and Honors	728.90	13,260.00	-12,531.10	5.5%
60370 · AIA U	1,000.00	1,000.00	0.00	100.0%
Total 60300 · Meetings, Events & Lectures	7,405.77	38,741.00	-31,335.23	19.1%
60900 · Scholarships and Donations				
60910 · AIA SF Sustainable - UNM	1,000.00	1,000.00	0.00	100.0%
60920 · Bradley P Kidder - UNM	1,000.00	1,000.00	0.00	100.0%

AIA Santa Fe
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January through December 2020

	Jan - Dec 20	Budget	\$ Over Budget	% of Budget
Total 60900 · Scholarships and Donations	2,000.00	2,000.00	0.00	100.0%
62100 · Associate Member Services				
62110 · Events	0.00	650.00	-650.00	0.0%
62140 · ARE Resources	0.00	200.00	-200.00	0.0%
62150 · ARE Scholarships	1,350.00	1,500.00	-150.00	90.0%
Total 62100 · Associate Member Services	1,350.00	2,350.00	-1,000.00	57.4%
62800 · Conventions and Conferences				
62820 · Grassroots Conference	3,000.00	3,000.00	0.00	100.0%
62830 · National Convention	0.00	4,000.00	-4,000.00	0.0%
62840 · WMR Convention	0.00	600.00	-600.00	0.0%
62880 · CACE Retreat	0.00	300.00	-300.00	0.0%
62890 · CACE Annual Meeting	0.00	1,000.00	-1,000.00	0.0%
Total 62800 · Conventions and Conferences	3,000.00	8,900.00	-5,900.00	33.7%
64000 · Professional Services				
64010 · Executive Officer	9,600.00	9,600.00	0.00	100.0%
64020 · Accounting	127.96	250.00	-122.04	51.2%
64030 · Legal	0.00	50.00	-50.00	0.0%
Total 64000 · Professional Services	9,727.96	9,900.00	-172.04	98.3%
64500 · 444 Galisteo Street				
64510 · Rent	15,891.24	16,258.00	-366.76	97.7%
64520 · WiFi and Conferencing	2,078.82	1,788.00	290.82	116.3%
64530 · Supplies + Other Expenses	1,523.55	500.00	1,023.55	304.7%
Total 64500 · 444 Galisteo Street	19,493.61	18,546.00	947.61	105.1%
65000 · Website & Email				
65020 · Hosting	460.08	200.00	260.08	230.0%
65030 · Domain Registration	38.00	125.00	-87.00	30.4%
65040 · Database	390.00	390.00	0.00	100.0%
65050 · Constant Contact	585.60	586.00	-0.40	99.9%
Total 65000 · Website & Email	1,473.68	1,301.00	172.68	113.3%
65100 · Other Expenses				
65110 · Postage, Copying & Office Supp.	11.00	350.00	-339.00	3.1%
65120 · Bank Fees	0.00	180.00	-180.00	0.0%
65130 · NM Secretary of State Filing	10.00	10.00	0.00	100.0%
65140 · PayPal Fees	781.89	1,800.00	-1,018.11	43.4%
65150 · Accounting	4.40	40.00	-35.60	11.0%
65170 · Equipment	0.00	250.00	-250.00	0.0%
65180 · NM GRT Payments	1,047.35	1,013.00	34.35	103.4%
65190 · Insurance	3,072.96	2,940.00	132.96	104.5%
Total 65100 · Other Expenses	4,927.60	6,583.00	-1,655.40	74.9%
Total Expense	49,378.62	88,321.00	-38,942.38	55.9%
Net Ordinary Income	14,533.48	3,683.00	10,850.48	394.6%
Other Income/Expense				
Other Expense				
65195 · Amortization	1,847.71	1,848.00	-0.29	100.0%
Total Other Expense	1,847.71	1,848.00	-0.29	100.0%
Net Other Income	-1,847.71	-1,848.00	0.29	100.0%
Net Income	12,685.77	1,835.00	10,850.77	691.3%